

unquote™

private equity
congress

italia

Dear delegate

On behalf of **Southern Europe unquote™**, I am delighted to welcome you to the **Italia unquote™ Private Equity Congress 2008**, the second annual unquote™ private equity event for the Italian market.

This year's congress examines the latest fundraising and investment strategy in the current economic climate. Presentations and discursive panels will also assess regional economic resilience and uncover opportunities in a downturn.

Don't miss a combination of keynotes, presentations and panel discussions covering a wide range of topical issues and developments. The congress will close with a Champagne Roundtable and be followed by a drinks reception, ending at **18:00**.

There are a number of individual highlights, including:

Keynote addresses:

Claudio De Conto, COO and General Manager, **PIRELLI & C. S.p.A.**
Giampio Bracchi, President, **AIFI**

Hear from leading experts, such as:

Marleen Groen, CEO, **GREENPARK CAPITAL**
Robert Tomei, CEO and Founder, **ADVANCED CAPITAL**
Daniele Candiani, Managing Director and Country Head Italy, **IKB DEUTSCHE INDUSTRIEBANK**
Nicola Emanuele, Managing Director, **AKSIA GROUP**
Gianluca Andena, Partner and Co-Managing Director, **PERMIRA**
Marco Fumagalli, Managing Director, Partner and Head of Italian Office, **3i**
Katharina Lichtner, Managing Director and Board Member, **CAPITAL DYNAMICS**

If anyone from your office needs to contact you during the event, they should call the venue on 00 39 02 7708 1429 and ask for the Italia unquote™ Private Equity Congress registration desk. Messages will be posted on the board by the desk. If you require assistance, please contact one of the following Incisive Media staff at the event:

Claire Deeks	Conference and Exhibition Co-ordination
Steinar Liverud	Sponsorship Sales
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Finally, I would like to take this opportunity to thank our sponsors **PRICEWATERHOUSECOOPERS**, **GREENPARK CAPITAL**, **CONTROL RISKS**, **IKB DEUTSCHE INDUSTRIEBANK**, **ASHURST**, **CAPE NATIXIS** and **MS&L** for all of their support in the development of this event. Please take the time to visit them during the day.

I hope you enjoy the event!

Yours faithfully,

Francinia Protti-Alvarez

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Editor
Southern Europe unquote™

Programme

8:30	Registration and coffee
8:55	Welcome address Francinia Protti-Alvarez , Editor, SOUTHERN EUROPE UNQUOTE™
9:00	Chairman's opening remarks Mara Caverni , Partner, Transaction Services, PRICEWATERHOUSECOOPERS
9:10	Keynote address: An Italian entrepreneur's perspective on the economic impact of private equity in Italy Claudio De Conto , COO and General Manager, PIRELLI & C. S.p.A.
9:40	Panel: Finding and constructing the best deals Moderator: Dimitri Christopher , Partner, Transaction Services, PRICEWATERHOUSECOOPERS Gianluca Andena , Co-Managing Director and Partner, PERMIRA ASSOCIATI Nicola Emanuele , Managing Director, AKSIA GROUP Marco Fumagalli , Managing Director and Partner, 3i Aldo Maccari , Director and Head of Italy, CANOVER Marco Mantica , Managing Director, VESTAR CAPITAL PARTNERS ITALIA
10:20	Panel: Analysing contemporary capital structures through the credit crunch Moderator: Daniele Candiani , Managing Director and Country Head Italy, IKB DEUTSCHE INDUSTRIEBANK Vincenzo Manganello , General Manager, NEM Pierfelice Murtas , Principal, CAPITALIA SOIPA
11:00	Morning break and an opportunity to network
11:30	Panel: Institutional appetite and requirements for fundraising in Italy Moderator: Peter Mayrl , Investment Director, ALLIANZ PRIVATE EQUITY PARTNERS Britta Lindhorst , Managing Director, GENERALI PRIVATE EQUITY INVESTMENTS Robert Tomei , CEO and Founder, ADVANCED CAPITAL John Holloway , Director, EUROPEAN INVESTMENT FUND
12:10	Panel: The Italian secondaries market Moderator: Marleen Groen , CEO, GREENPARK CAPITAL Antonio Corbani , Managing Director, ABN AMRO CAPITAL Oliver Gardey , Partner, ADAMS STREET PARTNERS Wouter Moerel , Partner, ALPINVEST PARTNERS Jeremy Golding , Partner, GOLDING CAPITAL PARTNERS
12:50	Lunch and an opportunity to network
13:50	Panel: Uncovering approaches to manage compliance and corporate governance within portfolio companies Moderator: Ben Woolfitt , Associate Director, Financial Services Practice, Corporate Investigations, CONTROL RISKS Marco Fumagalli , Managing Director and Partner, 3i Fabio Sattin , Chairman and Founding Partner, PRIVATE EQUITY PARTNERS
14:30	Case study: Turnarounds and distressed debt in the Italian market Andrea Bonomi , Chairman and Founder, INVESTINDUSTRIAL
15:00	Afternoon break and an opportunity to network
15:20	Case study: Key legal issues arising out of a M&A transaction in emerging Eastern European markets Daniele Raynaud , Head of Milan Office, ASHURST LLP Mark Sperotto , Partner, ASHURST LLP
15:40	Presentation: Latest developments in Italian tax legislation relevant to private equity structures and a preview of the 2009 finance legislation Paola Flora , Head of Italian Tax Practice, ASHURST LLP Stefano Roncoroni , Senior Associate, ASHURST LLP
16:00	Afternoon Special Guest Keynote: Understanding the character and impact of Italian private equity Giampio Bracchi , President, AIFI
16:30	Champagne Roundtable: GPs and LPs discuss strategy, appetite, and 2009 investment pace Moderator: Simone Cimino , Managing Partner & Chairman, CAPE NATIXIS Fabio Sattin , Chairman and Founding Partner, PRIVATE EQUITY PARTNERS Paolo Garraffo , Investment Director, Fund of Funds Investment, IDeA Stefania Peveraro , Journalist, MILANO FINANZA Raffaele Legnani , Managing Director, Founder, ATLANTIS CAPITAL SPECIAL SITUATIONS Katharina Lichtner , Managing Director and Board Member, CAPITAL DYNAMICS
17:00	Chairperson's closing remarks: Mara Caverni , Partner, PRICEWATERHOUSECOOPERS
17:10	Cocktail reception and an opportunity to network
18:00	End of congress